



**Date: Tuesday January 18th, 2011**

**Time: 8:30 am to 12:00 noon** (breakfast & light lunch included)

**Location: TCA's Heritage Room**

70 Leek Crescent, Richmond Hill (Tel: 416-499-4000)

*a free event  
by invitation only*

To help us prepare sufficient food portions, please register ahead of time.

Registration deadline: ***Jan 10th, 2011 (Space is limited)***

**Networking** has proven to be 8 to 10 times more effective than cold calling. By the end of this workshop you will be able to:

- Identify how to build positive and effective business relationships
- Implement excellent networking skills that will boost your bottom line
- Practice and understand the true philosophy and spirit of networking... or "Netiquette"
- Discover your barriers and reframe your beliefs into positive Networking Action!
- Develop a simple and effective Networking Plan

**Presenter:** Greg Dolenc is currently a Technical Sales Representative at Sika Canada Inc. As a TCA member and professional salesperson, Greg exemplifies how to use effective and efficient networking to enhance your business.

**Limited Space ( RSVP to Faith Chen by email [fchen@tcaconnect.com](mailto:fchen@tcaconnect.com) on or before Jan 10th, 2011 )**

Name \_\_\_\_\_ Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

Company \_\_\_\_\_

Email \_\_\_\_\_

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## **TCA's Privacy Statement (Event Photo Taking)**

Please note that according to TCA's Privacy Act, the TCA will be taking photographs during this event in which your photographic image may appear. These photographs may appear in TCA publications for promotional purposes. If you do not wish to consent to the use of your photographic image by the TCA for this purpose please identify yourself to TCA staff at the event registration table.